

THE TRUTH

A B O U T

NATURAL

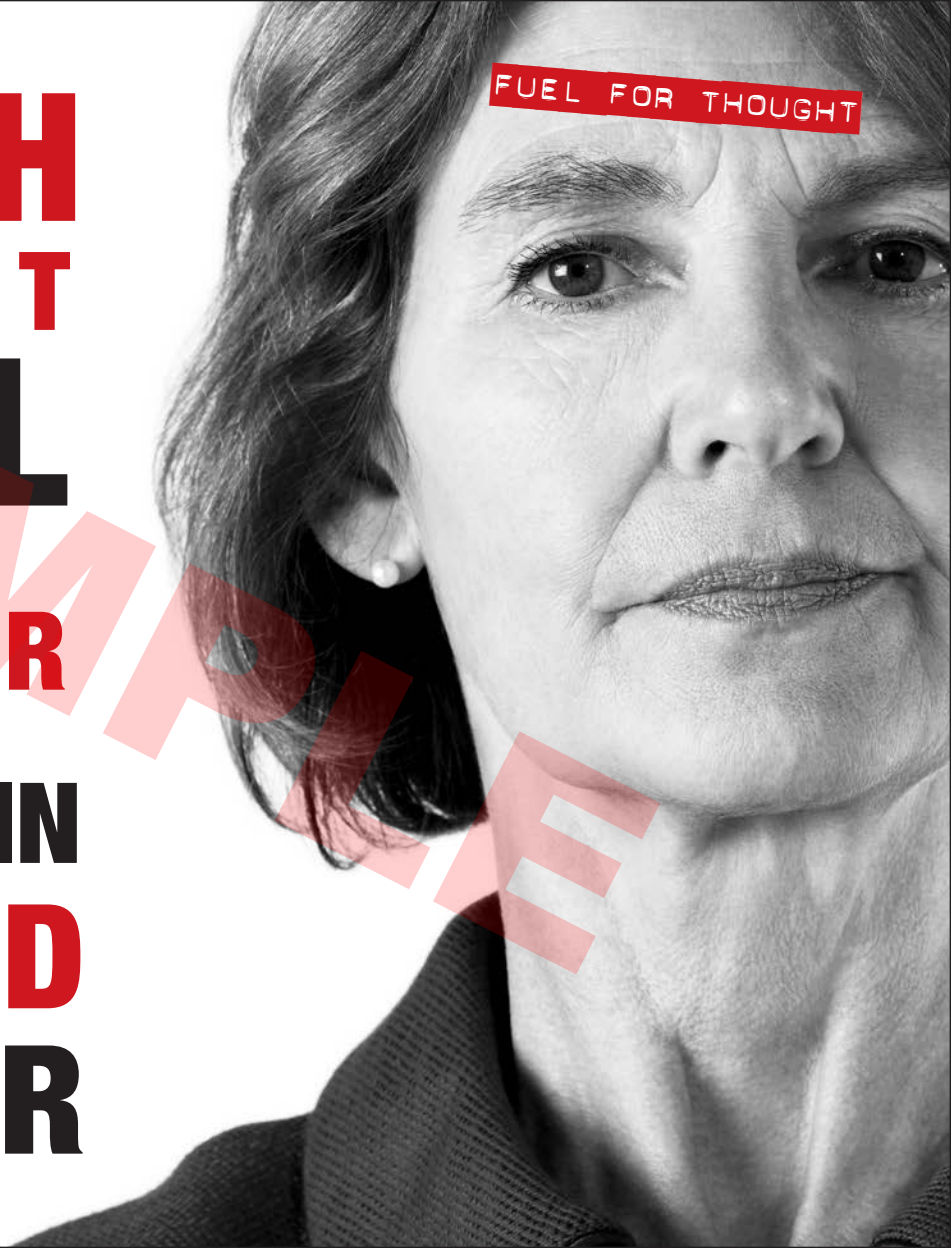
GAS **F O R**

HOMEOWNERS IN

AND AROUND

EAST TAYLOR

FUEL FOR THOUGHT



REAL PEOPLE WANT TO KNOW THE REAL COST TO CONVERT

Gas utility company Peoples has been collecting signatures in an effort to justify expansion into our area. You might have heard that converting from oil to natural gas can reduce your energy costs. That would be nice if it were true, but in this case, it just isn't. So, before you sign away your energy independence by declaring your intention to switch to a utility-controlled fuel supply, make sure you know the real cost to convert:

- ◆ The **cost of a new gas boiler or furnace alone can be \$5,000-\$10,000.**¹
- ◆ That doesn't include the **cost of a new chimney liner (\$750-\$2,000)** or the **cost of an oil tank removal (\$500-\$1,500).**²
- ◆ Given these figures, **your combined conversion cost could total \$6,250-\$13,500.**
- ◆ A utility-paid contractor might give you a significantly lower quote, but keep in mind that **they're probably showing you only the equipment and installation (labor) cost, not the combined conversion cost itemized above.**
- ◆ Peoples has announced an **estimated rate of \$6.67-\$10.31 per thousand cubic feet (mcf)** for gas customers in the area, depending on how many homes participate.
- ◆ This is **nearly three times higher than Peoples' system-wide rate of \$3.50/mcf.**³
- ◆ At this higher rate, the "energy savings" promised by natural gas might never recoup your conversion costs or beat the actual savings provided by the **current average Pennsylvania heating oil price of \$2.39/gallon.**⁴
- ◆ You can **save up to 20-45 percent off your heating costs by upgrading to high-efficiency Oilheat equipment,** at a fraction of the cost of a gas heat conversion.

**Bottom Line: Don't Sign!
Stick with Oilheat, Upgrade & Save.**

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³http://www.tribdem.com/news/peoples-gas-looks-to-expand-service-to-east-taylor-township/article_fa476f46-d6ee-11e6-8fc1-d34f421841ac.html

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PEOPLES GAS NOT HELPING REAL PEOPLE WHEN IT COMES TO CONVERTING TO GAS

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